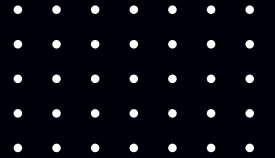




SALES CAPABILITY STATEMENT



ABOUT US: VIKING SALES TEAM



At Viking Industrial, our Sales Team is committed to becoming your trusted partner in power and industrial equipment solutions. As a 100% Australian-owned and operated provider with a nationwide reach, we have the expertise and resources to manage large-scale projects from start to finish.

Our experienced teams across Australia understand the unique demands of industrial operations and are dedicated to delivering high-performance products and services tailored to your specific needs. From consultation to delivery and ongoing support, we ensure your projects are handled with precision and efficiency.

Whether you're seeking long-term equipment purchases, rent-to-buy or flexible rental options, Viking Industrial is here to support you every step of the way.



WHAT WE OFFER

Our products are engineered for reliability in Australia's most demanding industrial environments. From consultation to after-sales support, we deliver consistent quality at every stage, with a deep understanding of industry requirements and conditions.

DIESEL GENERATORS



Robust, scalable power sources for any industrial application.

LIGHTING EQUIPMENT



Powerful, durable lighting systems for extensive work sites. Diesel, Solar and Hybrid options available.

FUEL STORAGE



Versatile, scalable fuel storage solutions—including trailerised and modular options—for any industrial application.

WE ALSO SUPPLY

- **Compressors:** High-capacity air supply systems for large-scale operations.
- **Welders:** Industrial-grade welding equipment for demanding jobs.
- **Pumps:** High-efficiency pumps designed for large-scale fluid management.
- **Cables:** Heavy-duty power cables for reliable energy distribution in industrial applications.

POWER STATIONS



Power Station BOO (Build, Own, Operate): Providing comprehensive turnkey solutions for large-scale power requirements, from design and construction through to ownership and operation. With proven experience on large-scale power station projects, we ensure seamless integration, optimal efficiency, and long-term reliability for industrial and commercial power needs.

RENEWABLE ENERGY PRODUCTS

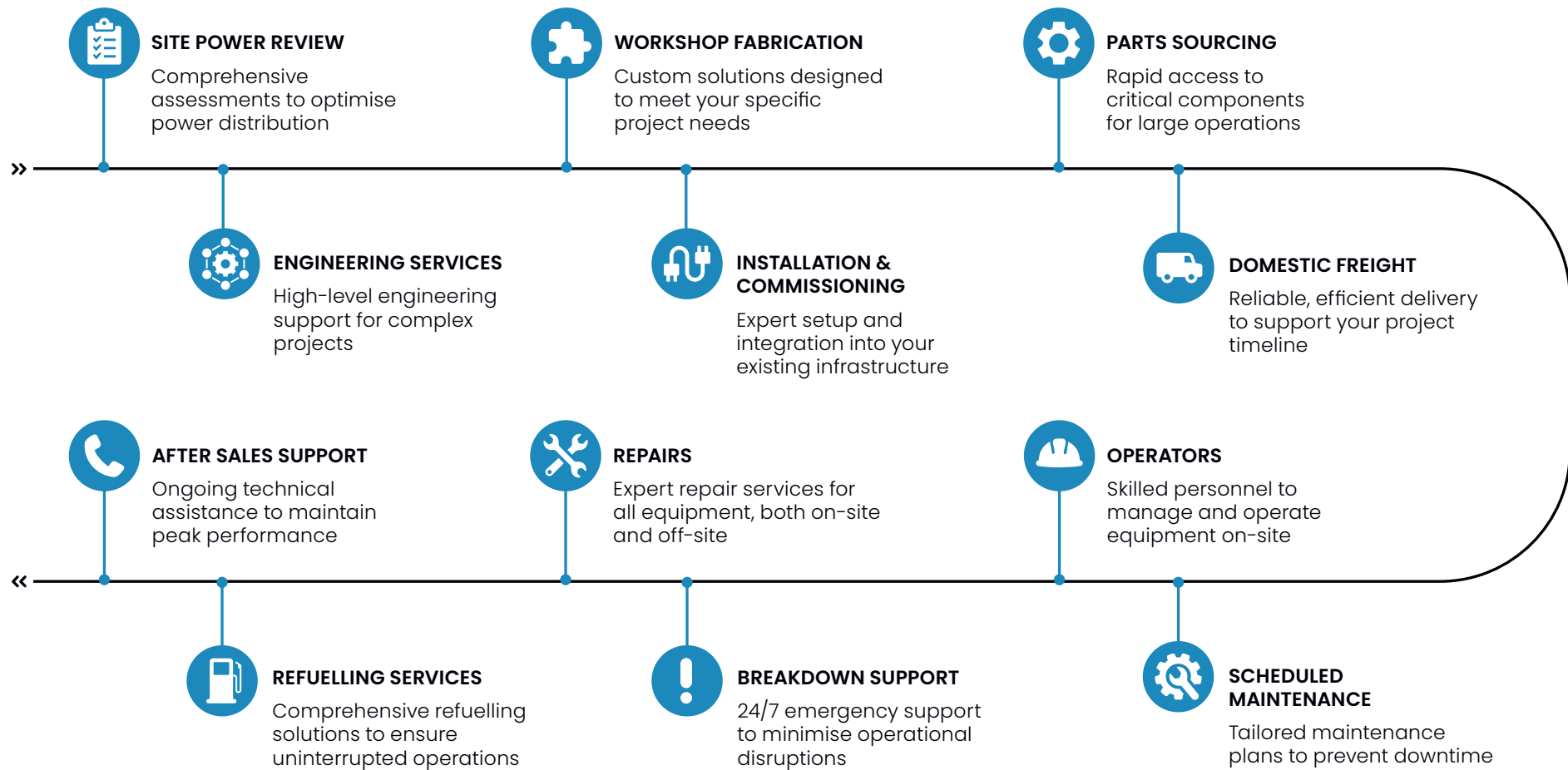


- **Gaia Solar Generators:** High-capacity solar generators for sustainable energy on a large scale.
- **Lighting Equipment:** Advanced, energy-efficient lighting solutions.
- **Battery Storage:** Scalable storage solutions for renewable energy systems.
- **Solar Panel Skids:** Modular solar power systems for various industrial applications.
- **Hybrid Systems:** Integrated solutions combining solar and diesel power for optimised performance.
- **Emission Control:** Products with up to Tier 5 advanced emission control systems to meet regulatory standards.



OUR SERVICES & SUPPORT

We understand that large projects require reliable support throughout the entire process. Our business is well-equipped to handle every stage, from start to finish, ensuring that your equipment operates efficiently and meets the demands of your project seamlessly.





GATE 3

VIKING
INDUSTRIAL

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SERVICE VEHICLE 114

TAILORED SOLUTIONS FOR LARGE PROJECTS

Our tailored solutions are designed to provide flexibility throughout your project. Whether you need to purchase equipment for long-term use or rent additional assets to meet short-term demands, Viking Industrial offers a range of options that align with your project timeline and budget.

Key Offerings:

- **Ownership Options:** In addition to outright purchase, we offer flexible options such as rent-to-buy, giving you the adaptability to align with your capital expenditure needs as your project evolves.
- **Service Packages:** Customisable service agreements to ensure ongoing support and maintenance.
- **Turnkey Solutions:** End-to-end project management, from product selection to full implementation.
- **Cross-Product Integration:** Seamless integration of purchased and rented equipment for cohesive project execution.



WHAT SETS US APART



STRATEGIC PARTNERSHIPS

We are more than just a supplier; we are a strategic partner committed to supporting your long-term success. Our solutions are designed to deliver ongoing value, adapting to your needs as your business grows.



IN-HOUSE ENGINEERING

Our expert engineering team provides innovative solutions tailored to your project requirements, ensuring compliance with Australian standards and delivering superior performance.



INDEPENDENCE FROM MANUFACTURERS

As an independent provider, we are not tied to any specific brands, allowing us to offer the best products and solutions for your unique needs, free from bias.



PROVEN MAJOR PROJECT EXPERIENCE

With a history of success in managing large-scale operations, we bring the expertise needed to handle even the most challenging projects, delivering reliable solutions that meet the highest standards.



AUSTRALIA-WIDE NETWORK

With a strong presence across Australia, we ensure that our support and services are always within reach, minimising downtime and keeping your project on track.





CONTACT US

With locations Australia-wide, Viking Industrial is ready to power your project, wherever you are.



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